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TARGETED GEOTECH RECRUITING

Finding (and keeping) the right people is tough. In 2013, the editors at Spatial Media LLC, a leading geospatial technology publisher, recognized the need for job placement and matching services amongst their niche reader networks. Throughout the GeoTech world, specialty skill requirements can make the right personnel tough to find. When properly considered, a recruiter's purview should not be limited to those looking for a career change—it should include both active and passive candidates, meaning those looking for work and those that have not yet pondered a change.

"I am convinced that nothing we do is more important than hiring and developing people. At the end of the day, you bet on people, not on strategies."

Lawrence Bossidy



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MODERN HIRING - QUICK-TAKES

*Hiring talent remains the number one concern of CEOs in the most recent Conference Board Annual Survey; it's also the top concern of the entire executive suite.

*PwC's 2017 CEO survey reports that chief executives view the unavailability of talent and skills as the biggest threat to their business.

*Employers spend an enormous amount on hiring—an average of \$4,129 per job in the United States, according to Society for Human Resource Management estimates, and many times that amount for managerial roles.

*The United States fills a staggering 66 million jobs a year.

*Most of the \$20 billion that companies spend on human resources vendors goes to hiring.



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OUR FOCUS AREAS



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GIS & MAPPING



LIDAR & REMOTE SENSING



CONSTRUCTION, BIM

"Hiring the right people takes time, the right questions and a healthy dose of curiosity. What do you think is the most important factor when building your team? For us, it's personality."

Richard Branson